

| BVA ANNUAL BUDGET              |  |                   |                   |                    |               |
|--------------------------------|--|-------------------|-------------------|--------------------|---------------|
|                                |  | Jan - Dec 24      | Budget            | \$ Over Budget     | % of Budget   |
| <b>Ordinary Income/Expense</b> |  |                   |                   |                    |               |
| <b>Income</b>                  |  |                   |                   |                    |               |
|                                | 4000 · Cowlitz County PEG Fee          | 75,000.00         | 150,000.00        | -75,000.00         | 50.0%         |
|                                | 4010 · Longview 3% Utility Tax         | 120,356.12        | 200,000.00        | -79,643.88         | 60.18%        |
|                                | 4020 · Kelso 3% Utility Tax            | 45,275.28         | 53,000.00         | -7,724.72          | 85.43%        |
|                                | 4030 · Kalama 3% Utility Tax           | 13,154.82         | 13,000.00         | 154.82             | 101.19%       |
|                                | 4050 · Production Services             | 4,293.00          | 9,000.00          | -4,707.00          | 47.7%         |
|                                | 4060 · Training Seminar                | 43.20             | 300.00            | -256.80            | 14.4%         |
|                                | 4070 · Membership Dues                 | 865.00            | 1,500.00          | -635.00            | 57.67%        |
|                                | 4095 · Other Revenue                   | 60,091.36         | 0.00              | 60,091.36          | 100.0%        |
|                                | 4110 · Tape Dub Sales                  | 197.00            | 600.00            | -403.00            | 32.83%        |
|                                | 4200 · Reimbursements                  | 432.02            | 0.00              | 432.02             | 100.0%        |
|                                | 7100 · Interest Revenue                | 5,169.38          | 6,000.00          | -830.62            | 86.16%        |
|                                | 7200 · Rent Revenue                    | 22,700.00         | 30,000.00         | -7,300.00          | 75.67%        |
|                                | <b>Total Income</b>                    | <b>347,577.18</b> | <b>463,400.00</b> | <b>-115,822.82</b> | <b>75.01%</b> |
|                                | <b>Gross Profit</b>                    | <b>347,577.18</b> | <b>463,400.00</b> | <b>-115,822.82</b> | <b>75.01%</b> |
| <b>Expense</b>                 |  |                   |                   |                    |               |
|                                | 5000 · Advertising, Promotion          | 2,054.00          | 3,000.00          | -946.00            | 68.47%        |
|                                | 5010 · Bank & Invest Fees              | 340.05            | 350.00            | -9.95              | 97.16%        |
|                                | 5020 · Board Admin. Expense            | 67.79             | 400.00            | -332.21            | 16.95%        |
|                                | 5040 · Membership Activities           | 70.25             | 400.00            | -329.75            | 17.56%        |
|                                | 5050 · Dues & Fees                     | 180.00            | 3,000.00          | -2,820.00          | 6.0%          |
|                                | 5060 · Continuing Education            | 0.00              | 3,000.00          | -3,000.00          | 0.0%          |
|                                | 5070 · Subscriptions                   | 347.19            | 1,500.00          | -1,152.81          | 23.15%        |
|                                | 5090 · Equipment Lease                 | 525.48            | 4,000.00          | -3,474.52          | 13.14%        |
|                                | 5100 · Equipment Repairs & Maint.      | 0.00              | 2,000.00          | -2,000.00          | 0.0%          |
|                                | 5110 · Employee Health Ins.            | 31,338.22         | 45,000.00         | -13,661.78         | 69.64%        |
|                                | 5120 · Auto Insurance                  | 1,687.48          | 3,400.00          | -1,712.52          | 49.63%        |
|                                | 5130 · Liability Insurance             | 8,536.70          | 6,500.00          | 2,036.70           | 131.33%       |
|                                | 5140 · Studio Equipment Insurance      | 0.00              | 2,000.00          | -2,000.00          | 0.0%          |
|                                | 5145 · Director & Officers Liab.       | 1,325.00          | 3,000.00          | -1,675.00          | 44.17%        |
|                                | 5160 · Office Supplies                 | 187.63            | 1,500.00          | -1,312.37          | 12.51%        |
|                                | 5170 · Professional Services           | 9,275.53          | 25,000.00         | -15,724.47         | 37.1%         |
|                                | 5175 · Consulting                      | 935.07            | 2,500.00          | -1,564.93          | 37.4%         |
|                                | 5180 · Production Supplies             | 63,659.08         | 25,000.00         | 38,659.08          | 254.64%       |
|                                | 5190 · Postage & Shipping              | 507.33            | 800.00            | -292.67            | 63.42%        |
|                                | 5200 · Telephone & Long Distance       | 5,291.14          | 7,000.00          | -1,708.86          | 75.59%        |
|                                | 5220 · Utilities                       | 10,522.62         | 13,000.00         | -2,477.38          | 80.94%        |
|                                | 5260 · Janitorial                      | 4,682.28          | 2,000.00          | 2,682.28           | 234.11%       |
|                                | 5270 · License & Fees                  | 60.00             | 600.00            | -540.00            | 10.0%         |
|                                | 5275 · Property Tax - Pers. Prop.      | 1,444.45          | 2,000.00          | -555.55            | 72.22%        |
|                                | 5280 · Property Taxes - Real Est.      | 12,714.48         | 7,000.00          | 5,714.48           | 181.64%       |
|                                | 5295 · Taxes - Other                   | 11.05             | 0.00              | 11.05              | 100.0%        |
|                                | 5310 · Facility Improvements & Repairs | 6,463.36          | 4,000.00          | 2,463.36           | 161.58%       |
|                                | 6300 · Employee Relations              | 397.08            | 1,000.00          | -602.92            | 39.71%        |
|                                | 6310 · Payroll                         | 185,443.96        | 309,000.00        | -123,556.04        | 60.01%        |
|                                | 6320 · Payroll Taxes                   | 17,403.21         | 32,000.00         | -14,596.79         | 54.39%        |
|                                | 6330 · SIMPLE IRA Matching             | 5,163.39          | 5,000.00          | 163.39             | 103.27%       |
|                                | 6340 · Travel                          | 12,477.54         | 7,000.00          | 5,477.54           | 178.25%       |

|  |                                |                    |                   |                   |                |
|--|--------------------------------|--------------------|-------------------|-------------------|----------------|
|  | 6350 · Auto Expense            | 2,864.97           | 2,400.00          | 464.97            | 119.37%        |
|  | 6365 · Equipment - PEG Capital | 55,824.51          | 0.00              | 55,824.51         | 100.0%         |
|  | 7210 · Rental Expense          | 3,600.00           | 2,000.00          | 1,600.00          | 180.0%         |
|  | 7230 · Rental Utilities        | 1,868.66           | 2,000.00          | -131.34           | 93.43%         |
|  | <b>Total Expense</b>           | <b>447,269.50</b>  | <b>528,350.00</b> | <b>-81,080.50</b> | <b>84.65%</b>  |
|  | <b>Net Ordinary Income</b>     | <b>-99,692.32</b>  | <b>-64,950.00</b> | <b>-34,742.32</b> | <b>153.49%</b> |
|  | <b>Other Income/Expense</b>    |                    |                   |                   |                |
|  | <b>Other Income</b>            |                    |                   |                   |                |
|  | 4096 · Unrealized Gain/Loss    | -761.02            | 0.00              | -761.02           | 100.0%         |
|  | <b>Total Other Income</b>      | <b>-761.02</b>     | <b>0.00</b>       | <b>-761.02</b>    | <b>100.0%</b>  |
|  | <b>Net Other Income</b>        | <b>-761.02</b>     | <b>0.00</b>       | <b>-761.02</b>    | <b>100.0%</b>  |
|  | <b>Net Income</b>              | <b>-100,453.34</b> | <b>-64,950.00</b> | <b>-35,503.34</b> | <b>154.66%</b> |